

# The lessons of 2025 for poultry and feed producers



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2025 was a year defined by four converging forces for the global feed and animal production industry: an unprecedented HPAI crisis that cost American consumers alone \$14.5 billion extra in egg expenditures; historic record corn production driving feed ingredient prices lower; a highly disruptive US tariff regime that reshuffled global trade flows for soybeans, corn, chicken, and pork; and accelerating regulatory pressure on antimicrobial use across Europe and globally.

The strategic imperatives from 2025 are clear: biosecurity investment is no longer optional, ingredient price volatility demands agile procurement strategies, trade compliance is a weekly operational concern, and antibiotic-free production transitions require credible, phased plans now.

**KEY METRIC: Global chicken meat production reached approximately 105 million MT in 2025 (+2%), even as egg production suffered severely. The global feed market is valued at \$542 billion in 2025, growing at 3.3% CAGR. Corn hit record production of 17 billion bushels in the US alone - the highest since 1936 in terms of harvested area.**

DOWNLOAD THE REPORT [HERE](#).

# CHAPTER 1: HPAI & DISEASE LANDSCAPE

## 1.1 The Ongoing H5N1 Crisis - Scale & Impact

The H5N1 clade 2.3.4.4b strain of Highly Pathogenic Avian Influenza (HPAI) continued to dominate animal health headlines in 2025. Since its reemergence in February 2022, the US outbreak alone has resulted in the confirmed loss of over 175 million birds across 1,700+ flocks - the costliest poultry disease event in recorded history.

Metric	Data Point	Source
Total US birds affected (2022-2025)	175+ million	USDA APHIS, May 2025
US flocks confirmed positive	1,704+	USDA APHIS, May 2025
Proportion of affected birds: layers	75%	USDA / Congressional Research Service
US egg layer flock deficit vs. 2022	-8% fewer birds	CoBank / USDA
Consumer egg overspend (May 2024-Apr 2025)	\$14.5 billion extra	Innovate Animal Ag analysis
Peak US retail egg price	\$6.23/dozen (March 2025)	BLS / USDA
HPAI-related US taxpayer response costs	\$1.8 billion+	Innovate Animal Ag
Global HPAI mammal outbreaks (2024)	1,022 (vs. 459 in 2023)	WOAH 2025
Countries self-declaring HPAI freedom (May 2025)	25	WOAH

## 1.2 2025-Specific Developments

### United States: Early-Year Severity, Policy Response

The first six weeks of 2025 saw 28 million layers depopulated - the worst start to any calendar year on record. Ohio, Indiana, and Missouri bore the brunt. The USDA launched a five-pronged approach in February 2025 including:

- Gold-standard biosecurity assessments (948 completed Jan 20-June 26)
- Indemnity increase from \$7 to \$17 per lost layer hen
- Importation of 26+ million dozen shell eggs from Brazil, Honduras, Mexico, Turkey, and South Korea
- Removal of select regulatory burdens to accelerate flock repopulation

- \$793 million in HPAI research proposals received in response to USDA Innovation Grand Challenge

⚠ **Price Manipulation Investigation: In April 2025, the DOJ Antitrust Division launched an investigation into the largest US egg producer after it reported a 247% increase in quarterly net income. Egg producers and retailers face ongoing scrutiny over whether crisis pricing exceeded what supply constraints warranted.**

## Brazil: First Commercial HPAI Outbreak - May 2025

On May 15, 2025, Brazil - the world's largest poultry exporter, responsible for nearly 30% of global exports - confirmed its first-ever commercial HPAI case at a breeder facility in Montenegro, Rio Grande do Sul (17,000 birds). This was a watershed event for global poultry trade.

Consequence	Detail
China (#1 buyer of Brazilian chicken) suspended imports	Trade suspended as of May 2025; Chinese delegation visited RS in Sept 2025 to assess resumption
Brazil's monthly poultry exports declined	Exports fell 12.9% to \$655 million; volume down 14.4% to 363,100 MT (May)
UAE replaced China as Brazil's top buyer	First time China dropped from #1 buyer since 2019
WOAH new 10-year global HPAI strategy launched	Prevention and Control of HPAI (2024-2033), February 2025
Regionalized trade bans helped contain damage	Bans limited to affected regions, not all of Brazil

## Europe: Persistent Pressure

HPAI continued to circulate widely in European poultry and wild bird populations. Key 2025 events include recurrence in Australia (February), ongoing outbreaks in Germany, Hungary, Netherlands, UK, and France, and the first confirmed domestic cat HPAI death in the Netherlands (H5N1, November 2025).

**CRITICAL RISK:** HPAI is now classified as enzootic (endemic) in wild birds across North America by the CDC. The virus circulates year-round in wildlife reservoirs, making seasonal recurrence in commercial flocks a structural, not episodic, risk. US egg producers are 8% below their 2022 flock baseline.

# 1.3 Other Priority Diseases in 2025

Disease	Region/Status	Operational Impact
Avian Metapneumovirus (AMPV)	USA - significant in turkey sector	Reduced breeder egg production; compounded HPAI losses; estimated 18.7M turkeys affected alongside HPAI in 2025
Salmonella (all serovars)	EU-wide - statistically significant increase trend 2020-2024 per EFSA/ECDC joint report, March 2025	AMR pressure in broilers and layers; genomic surveillance being mandated by EU

<b>Disease</b>	<b>Region/Status</b>	<b>Operational Impact</b>
Newcastle Disease (NCD)	Brazil – outbreak July 2024, RS state	First commercial NCD in Brazil since 2006; adds biosecurity burden on top of HPAI protocols
H5N1 in Dairy Cattle (USA)	Ongoing – cross-species spread to 50+ US states	Cattle-to-poultry transmission confirmed; biosecurity interfaces between dairy and poultry operations must be reviewed
HPAI – Antarctica	First confirmed case March 2024 (South Polar Skua)	Indicates virus reached every continent; unprecedented in poultry disease history

# CHAPTER 2: GLOBAL POULTRY PRODUCTION

## 2.1 Global Output – 2025 Performance

Despite HPAI disruptions, global chicken meat production grew approximately 2% in 2025 to around 105 million MT (ready-to-cook), driven by demand resilience and lower feed costs for broiler production. Total global poultry meat (including turkey, duck, and others) is forecast to exceed 152 million MT for 2025, per FAO Food Outlook June 2025.

<b>Country / Region</b>	<b>2025 Production Forecast (MT)</b>	<b>Year-on-Year Change</b>	<b>Key Driver</b>
USA – Broilers	21.7 million MT	+1.4% vs. 2024	Strong hatchery data; lower feed costs; HPAI minimal in broilers
China	15.3 million MT	Positive growth	Rising domestic demand; pork sector recovery stabilizing
Brazil	15.1 million MT	Positive growth (despite HPAI)	Export demand; improved margins; population-driven domestic growth
European Union	Slight increase	Modest growth	Domestic demand; reduced Ukrainian imports
USA – Turkey	Decline -2.5%	vs. -6.35% prior year	HPAI + AMPV pressure; wholesale prices +40% YoY

Country / Region	2025 Production Forecast (MT)	Year-on-Year Change	Key Driver
Global Total (chicken)	~105 million MT	+2%	Affordability vs. beef; consumer demand in developing markets

### OECD-FAO 10-Year Outlook (2025-2034)

The OECD-FAO Agricultural Outlook 2025–2034, released in July 2025, projects global poultry meat production will grow by over 19% to 173.4 million MT by 2034 compared to the 2022–24 average. Poultry will account for the majority of additional meat consumption globally, driven by:

- Affordability relative to beef and pork, especially in price-sensitive emerging markets
- Population and income growth in Southeast Asia, South Asia, and Sub-Saharan Africa
- Rapid urbanization and expansion of Quick Service Restaurant (QSR) chains
- Superior feed conversion ratio (FCR) and lower greenhouse gas emissions per kg of protein

STRATEGIC NOTE: In high-income countries, per capita poultry consumption growth is flattening as consumers focus increasingly on welfare, environment, and health attributes. Growth opportunity is almost entirely in middle-income markets. Product premiumization (antibiotic-free, cage-free, organic) is the North American and European story.

## 2.2 Egg Production – Crisis Sector

Egg production was the sector hardest hit by HPAI globally. In the US, 75% of all HPAI-affected birds were table-egg layers, despite layers comprising less than 4% of the total poultry population. This structural vulnerability reflects longer flock lifespans and, increasingly, cage-free housing adoption.

Indicator	2025 Data
US retail egg price peak	\$6.23/dozen (March 2025)
US retail egg price decline from peak	-27% by June 2025 (wholesale -64%)
US retail egg price (January 2025)	\$4.95/dozen - 96% higher than January 2024
USDA full-year 2025 egg price forecast	+41.1% vs. 2024 average
% of US laying flock in cage-free systems	~40% (120+ million birds)
Global hen egg production (2023 baseline)	91 million tonnes (~1.7 trillion eggs)
Global egg trade volume (2024)	Nearly doubled from prior years

**⚠ Cage-Free Transition & Disease Vulnerability: Some analysts link cage-free housing to higher HPAI susceptibility. Regardless of epidemiological debate, the US cage-free market is now structurally undersupplied relative to corporate commitments made in 2014–2017. Producers face a squeeze: comply with welfare commitments while managing disease risk.**

# CHAPTER 3: FEED INGREDIENT MARKETS

## 3.1 Grain & Oilseed Prices - 2025 Summary

From a feed cost perspective, 2025 was broadly favorable for livestock and poultry producers. Record US corn production and generally adequate global grain and oilseed supplies put downward pressure on the major feed commodities, offering partial relief from the margin pressure of recent years.

Commodity	2025 Price Direction	Key 2025 Data	Implication for Feed
Corn (US)	DOWN -3.9% (3rd consecutive annual decline)	Record US crop: 17.0 billion bu; yield 186.5 bu/acre - record; harvested area highest since 1936	Favorable for poultry/swine FCR cost; season avg ~\$4.15/bu projected
Soybean Meal	DOWN -4.3% (3rd consecutive decline)	Prices at lowest since early 2016 at one point; large South American supply weighing on markets	Significant reduction in diet protein cost; amino acid supplementation cost-competitive
Soybeans	UP slightly +3.3%	After 22.9% collapse in 2024; still well below historical peaks; US acreage declining	Bean oil +20.8% (energy diet component); meal-to-bean ratio remains attractive for crushers
Wheat (Chicago)	DOWN -4.3% (4th consecutive year)	Abundant global supply; Russia/Argentina record crops; increased feed use	Wheat competing with corn in feed formulations globally - inclusion rising in EU/Asia diets
Soybean Oil	UP +20.8%	Driven by biofuel demand (US 45Z renewable fuel credits)	Energy ingredient cost pressure; may affect fat inclusion rates in formulations

**PROCUREMENT SIGNAL:** The US/China trade tensions created windows of soybean buying opportunity as prices swung on trade deal news. China agreed to purchase US soybeans in late 2025 as part of a limited trade deal, causing a price uptick. Procurement teams should monitor US-China negotiations as a lead indicator for soybean pricing in 2026.

## 3.2 Global Feed Market Overview

Metric	2025 Data
Global animal feed market value	\$542.36 billion
CAGR (2026-2034)	3.3%
Largest feed segment by additive type	Amino acids (33.6% share)
Largest feed segment by species	Poultry (dominant share)
Asia Pacific regional status	Dominant region (largest market)
Top feed ingredient challenge	Fluctuating prices for corn, SBM – still key risk for margin management

## 3.3 Key Ingredient Trends to Watch

### Fertilizer Cost Relief

Fertilizer prices have declined significantly from their 2022 peak. A basket of N, P, and K fertilizers averaged \$437/tonne in May 2025, down from the \$815/tonne peak in April 2022, per FAO Food Outlook. This benefits grain production economics and should support adequate grain supplies into 2026.

### Soybean Oil Competition: Biodiesel vs. Feed

US soybean oil demand from renewable fuel programs (the 45Z credit) competed directly with feed-grade fat supplies, pushing soy oil prices up 20.8% in 2025. Feed mills formulating with added fats should evaluate alternative lipid sources. Poultry fat and palm olein remain cost-competitive in some markets.

### Alternative Proteins: Insect Meal, DDGS, Algae

While adoption remains limited in volume, regulatory acceptance of insect meal in EU poultry diets continues to expand. Dried Distillers Grains with Solubles (DDGS) remain a strategically important co-product, particularly in the US and EU. Feed formulators should have up-to-date matrix values and be prepared to use them when corn prices favor inclusions.

**⚠ Tariff Risk for Feed Inputs: US feed manufacturers faced effective tariff rates averaging 12%+ on key agricultural inputs from China and other countries in 2025, including herbicides, pesticides, and some micro-ingredient precursors. Amino acid supplies (predominantly Chinese-origin lysine, methionine, threonine) faced added cost and supply uncertainty.**

# CHAPTER 4: TRADE POLICY

# DISRUPTIONS

## 4.1 The 2025 US Tariff Regime - Agricultural Impact

The Trump administration's tariff policies beginning January 20, 2025, represented the most significant disruption to global agricultural trade in decades. The three largest US agricultural export markets - Mexico (\$30.3B in 2024), Canada (\$28.3B), and China (\$24.7B) - were all targeted, triggering retaliatory measures that hit feed, grain, poultry, and pork exports.

Country	US Tariff (2025)	Retaliation on US Agriculture	Key Products Impacted for Feed/Poultry Industry
China	Reached 145% (paused to 30% via May 2025 truce)	15% on chicken, corn, wheat; 10% on soybeans, sorghum, pork - applied from March 2025	Chinese poultry buyers shifted away from US; US corn/soy export disruption; amino acid supply chain uncertainty
Canada	25-35% (escalated to 35% in Aug)	25% on US dairy, poultry, meat products (\$21B)	Canada imports ~45% of US poultry exports; feed grain flows affected
Mexico	25-30% (USMCA-compliant goods largely exempted)	Retaliatory tariffs threatened on agricultural goods	Mexico is #1 market for US turkey exports; ongoing uncertainty
EU	14% (paused under negotiations)	Planned retaliation announced April 2025	Potential impact on US soy meal exports; EU feed ingredient costs

CHINA TRADE DEAL (MAY 2025): A 90-day tariff truce agreed May 12, 2025 reduced US tariffs on Chinese goods from 145% to 30%, and China's tariffs on US products from 125% to 10%. China agreed to purchase US soybeans. No permanent deal was signed. The limited agreement provided short-term stability but medium-term uncertainty remains.

## 4.2 Impact on US Agricultural Trade Flows

Product	Trade Flow Change (2025)	Implication
Corn exports	UP >20% YoY	Record US production driving export competitiveness despite tariff uncertainty
Soybean exports	DOWN - China shifted to South America	Brazil and Argentina taking larger share of Chinese soy imports

Product	Trade Flow Change (2025)	Implication
US chicken exports	Maintained overall (6.8B USD)	Despite China restrictions, other markets (Middle East, Mexico) absorbed volume
US turkey exports	At risk - 10% of production exported; Mexico = 65% of turkey exports	HPAI + AMPV supply squeeze threatened export volumes at peak holiday season
Brazil chicken exports	Down 12.9% month of May impact; year-end positive	HPAI disruption in May/June; recovery in H2 2025 after regionalization
US egg imports (temporary)	26M dozen shell eggs imported	Emergency imports from Brazil, Honduras, Turkey, South Korea, Mexico to fill supply gap

## 4.3 Strategic Trade Lessons

- **Supply chain diversification is no longer a luxury: concentration of US soy exports to China created a single-point-of-failure vulnerability that became fully exposed in 2025.**
- Regionalized disease zoning is a trade-preserving tool: Brazil's rapid implementation of regionalized HPAI bans (rather than country-wide) preserved most of its export access; this is the model the industry should support with regulators globally.
- USMCA dependency is real: 70% of US corn, 60% of soybeans, 45% of poultry exports go to Mexico, Canada, China - the same three countries targeted by 2025 tariffs.
- US government announced \$12B in emergency farm compensation in 2025, repeating the pattern from Trump's first term - indicating persistent trade disruption risk.

# CHAPTER 5: REGULATORY CHANGES

## 5.1 EU: Feed & Food Safety Legislation Simplification

In 2025, the European Commission proposed a package to streamline EU food and feed safety legislation while maintaining high health standards. The initiative, announced mid-2025, is intended to boost competitiveness of EU producers by reducing regulatory complexity - a direct response to competitive concerns vs. non-EU producers.

## 5.2 EFSA 2025 Guidance on Microorganisms

On September 24, 2025, EFSA’s Scientific Committee adopted new harmonized guidance on the characterization of microorganisms in the food chain. This is a landmark shift with major implications for feed additive manufacturers, probiotics suppliers, and novel food applicants.

Key Element	Operational Implication
Whole Genome Sequencing (WGS) now mandatory for strain-level ID of all bacteria, yeasts, fungi, viruses in applications	All existing microbial feed additive dossiers must be reviewed; WGS data cannot be more than 2 years old at time of submission
Genomics-first approach to AMR assessment	Any AMR gene hit in curated databases triggers mandatory case-by-case assessment; significantly raises the regulatory bar for probiotics and fermentation products
Replaces multiple previous guidance documents	Companies must align R&D, QC, and regulatory documentation to new unified standard immediately
GM microorganisms: clearer differentiation	Products ‘produced by GMO’ now distinguished from ‘GMO active agents’ – critical for enzyme and probiotic positioning
Non-compliance = application rejection risk	Early non-alignment causes ‘clock-stops’ or formal rejection at EFSA suitability check stage

## 5.3 Antimicrobial Resistance (AMR) – Regulatory Pressure

AMR remains the defining long-term regulatory risk for the animal feed and production industry. Key 2025 actions:

- EFSA/ECDC Joint Report (March 2025): Highlighted persistently high resistance to critical antimicrobials in poultry, especially *Campylobacter* and *Salmonella*, with ‘statistically significant increasing trend 2020–2024.’ This directly fuels EU legislative pressure.
- EU Regulation 2019/6 (Veterinary Medicines) – Article 118: Banning import of animal products containing antimicrobials used for growth promotion. Application delayed to 2026, raising questions about enforcement timelines – and competitive fairness regarding imports from countries still allowing AGPs.
- EU AMR Implementation Decision 2023: New harmonized monitoring requirements for AMR in zoonotic and indicator bacteria from food-producing animals – effective January 1, 2025. All EU Member States now required to collect and report standardized AMR surveillance data.
- WOAHP 10-Year HPAI Strategy (2024–2033): Promotes surveillance, vaccination programs, and timely reporting as cornerstones of international HPAI management.

**BOTTOM LINE ON AMR:** The regulatory trajectory is clear and irreversible – sub-therapeutic antibiotic use for growth promotion is being eliminated globally. The timeline varies by region (already banned in EU since 2006; US voluntary approach from 2017; global WHO action plan). Companies that have already

invested in transition are ahead; those that have not face increasing compliance risk and market access restrictions.

## 5.4 US Regulatory Developments

Action	Status / Detail
USDA Five-Pronged HPAI Response Plan (Feb 2025)	Biosecurity assessments, indemnity increases, import flexibility, vaccine research funding, regulatory burden removal
HPAI Innovation Grand Challenge	\$793M in proposals received (417 submissions); awards expected by fall 2025; covers prevention, vaccines, therapeutics
DOJ Antitrust Investigation - Egg Producers	Launched April 2025; examining price-fixing allegations amid 247% profit increase by largest producer
Meat & Poultry Special Investigator Act (S.1312)	Proposed creation of Office of Special Investigator for Competition Matters within USDA - pending
Food Security & Farm Protection Act (S.1326)	Would prohibit states from imposing certain standards on preharvest agricultural production sold in interstate commerce - relevant to cage-free mandates

# CHAPTER 6: FEED ADDITIVE & NUTRITION STRATEGIES

**PRECISION NUTRITION SIGNAL:** The industry's shift to reduced crude protein (CP) diets, precisely supplemented with industrial amino acids (L-Lys, DL-Met, L-Thr, L-Trp, L-Val) remained the dominant reformulation strategy in 2025. Lower CP diets reduce feed cost, lower N excretion (environmental benefit), and reduce substrate for pathogenic bacteria. With amino acid prices remaining favorable, there are few economic arguments for maintaining high CP diets.

## 6.1 The Post-AGP Transition: Where the Industry Stands

The antibiotic-free (ABF) production movement accelerated further in 2025. With the EU ban on AGPs in place since 2006 and the US moving toward voluntary phase-out, the entire industry is in active transition. The key challenge: AGP removal creates enteric health gaps that must be addressed with alternative tools. Without effective management, removal of AGPs leads to increased necrotic enteritis, *Campylobacter* colonization, and poorer FCR.

## 6.2 Heat Stress - A Growing Production Challenge

Climate-related heat stress was a highlighted research and production topic in 2025. Modern high-performance broiler genetics have been selectively bred for rapid growth under thermoneutral conditions. Heat stress impairs feed intake, FCR, immunity, meat quality, and reproduction. Management strategies:

- Dietary electrolyte balance adjustment (increase K, Na, reduce Cl where appropriate)
- Vitamin C and E supplementation at heat stress periods
- Betaine inclusion as an osmolyte; reduces supplemental methionine requirement under heat stress
- Feed schedule adjustment (limit feeding during hottest hours; early morning/evening feeding)
- Housing design investment: tunnel ventilation, evaporative cooling, adequate air velocity

## 6.3 In Ovo Technology

In ovo vaccination and nutrition delivery continued to advance in 2025. Key developments include high-throughput systems (3,000 eggs/hour at 99% accuracy) for in ovo vaccination and nutritional interventions. Early-life gut programming through in ovo delivery of probiotics, nutrients, and vaccine antigens is becoming an increasingly important hatchery-level biosecurity and performance tool.

# CHAPTER 7: MARKET TRENDS & CONSUMER SHIFTS

## 7.1 Poultry Gaining Share vs. Other Proteins

Elevated beef prices throughout 2025 - driven by tight US cattle supply (herd at decades-long lows) and high demand - continued to push consumers toward poultry as a cost-effective protein. This dynamic is a structural tailwind for the broiler industry globally.

Market Dynamic	Detail
US broiler net cash farm income 2025	+27% YoY - livestock sector outperforms crop side
Global poultry market value (2025)	\$316.77 billion; projected \$433.98B by 2034 (CAGR 3.56%)
Global poultry export growth 2025	+1.8% to 16.9 million MT
Supermarkets poultry market share	42.1% of poultry distribution (2024)

Market Dynamic	Detail
Online poultry retail growth rate	CAGR 11.4% (fastest growing channel)
Italy - poultry share of total meat consumed	>44% in 2025
FAO Meat Price Index - poultry	Decreased in 2025 from mid-2024 high (broiler ample supply)

## 7.2 Cage-Free & Animal Welfare Commitments

The cage-free transition is structurally undersupplied in the US. Corporate commitments made in 2014-2017 implied a need for 220 million cage-free layers by 2025-26. Current production is well below that target. This creates both a market opportunity (premium pricing) and a risk (HPAI vulnerability concerns in cage-free systems). Producers must balance welfare compliance with biosecurity protocols.

## 7.3 Antibiotic-Free, Organic, and Specialty Products

Consumer and corporate buyer demand for [ABF](#), No Antibiotics Ever (NAE), organic, and pasture-raised products continued to grow in premium markets in 2025. The pasture-raised egg segment reported 30% annual growth rates despite high price points. For integrated producers, this requires dedicated production lines with separate management protocols, supply chain segregation, and robust documentation systems.

## 7.4 Sustainability Pressure

Feed manufacturers and integrators are under growing pressure from retail and foodservice customers, NGOs, and regulators to demonstrate reduced environmental footprint. Key metrics under scrutiny:

- GHG emissions per kg of chicken meat produced (Scope 1, 2, and 3)
- Deforestation-free supply chains for soy (EU Deforestation Regulation - EUDR)
- Feed conversion ratio improvement as a sustainability lever
- Nitrogen and phosphorus excretion reduction (enzyme use, reduced CP diets, phytase)
- Water use per unit of animal protein produced

EUDR NOTE: The EU Deforestation Regulation requires companies to ensure that soy used in feed does not originate from recently deforested land. Implementation deadlines have been debated, but traceability requirements for soy origin - particularly from Brazil - are operationally significant for EU feed manufacturers and importers.

# CHAPTER 8: STRATEGIC LESSONS & ACTION PRIORITIES

## 8.1 Summary: Top 10 Lessons of 2025

#	Lesson	Key Data Point
1	HPAI is now a permanent structural risk, not a cyclical one. Biosecurity investment must be treated as core capital expenditure.	CDC: H5N1 now enzootic in North American wild birds; US flock 8% below 2022 baseline
2	Egg production is structurally more vulnerable than broiler production - different biosecurity and business continuity protocols are required.	75% of HPAI losses = layers; broilers grew 1.4% in 2025
3	Vaccination for HPAI is the central unresolved debate of the decade - expect DIVA strategies to become standard within 3-5 years as industry and regulators align.	417 vaccine/research proposals submitted to USDA Grand Challenge
4	Trade concentration is a strategic vulnerability. Diversify export markets actively; do not allow 70%+ of any product to go to one trading bloc.	China + Mexico + Canada = 70% of US corn exports; 60% of soy; 45% of poultry
5	Grain prices are favorable NOW - lock in contracts and assess forward pricing opportunities while corn and SBM are at multi-year lows.	Corn -3.9% in 2025; SBM -4.3%; both 3rd consecutive annual decline
6	AMR regulations are accelerating everywhere. Transitioning to ABF production is no longer a 'maybe' but a 'when' - plan now.	EU: AMR in poultry 'persistently high' per EFSA/ECDC March 2025 report
7	EFSA's 2025 WGS guidance fundamentally changes the cost and timeline of getting microbial feed additives authorized in the EU.	WGS now mandatory for all microbial characterizations; legacy dossiers need revision
8	Amino acids and precision nutrition remain the most cost-effective tool for diet optimization: lower CP, better FCR, lower N excretion, reduced enteric pathogen substrate.	Amino acids = 33.6% of global feed additive market by value
9	Brazil's HPAI outbreak demonstrated both the vulnerability of global trade and the effectiveness of regionalized response protocols.	Brazil exports fell 12.9% in May but year-end positive; China temporarily banned; UAE stepped up

#	Lesson	Key Data Point
10	Climate/heat stress is an underappreciated production risk that compounds disease susceptibility and reduces performance in high-performing genetics.	IPCC: global surface temperature +0.9°C since mid-20th century; impacts on poultry FCR, immunity, mortality increasing

## 8.2 Action Priority Matrix for Management Teams

Priority Area	Immediate Actions (0-6 months)	Medium-Term (6-18 months)
HPAI Biosecurity	Complete USDA-style biosecurity assessments; audit wild bird access; upgrade water and air biosecurity; train all staff	Evaluate in-house monitoring technology; develop scenario plans for flock loss; build supplier contingency agreements
Feed Ingredient Procurement	Lock in corn and SBM forward contracts at current low prices; <a href="#">audit mycotoxin levels</a> in incoming grain batches	Diversify supplier base; develop cost-switching matrices for corn/wheat/sorghum substitution as prices change
AMR / ABF Transition	Audit current antibiotic use protocols; identify critical intervention points where <a href="#">antibiotics can be replaced</a>	Pilot ABF production line with full additive support program (organic acids, probiotics, phytogenics, prebiotics)
Regulatory Compliance (EU)	Review all microbial feed additive dossiers against EFSA 2025 WGS guidance; identify gaps requiring new data	Update all submission dossiers; ensure AMR surveillance data matches new 2025 EU requirements
Trade Policy Monitoring	Assign responsibility for tracking tariff changes weekly; map top 5 export customers and their import restrictions	Develop export market diversification plan; qualify 2+ alternative markets for each key product
Cage-Free / Welfare	Review corporate cage-free commitments vs. current supply; align with customer timelines	Design biosecurity protocols specific to cage-free environments; review insurance and contingency planning

## 8.3 Key Indicators to Monitor in 2026

- HPAI detection frequency in fall-winter 2025-26 migration season - predictor of next egg price cycle
- USDA HPAI vaccine grand challenge awards - signals timeline for commercial vaccine availability
- EU feed safety simplification package progress - potential relief on additive authorization timelines
- EUDR deforestation enforcement timeline - soy traceability compliance clock
- Brazil HPAI market re-entry for China - recovery of the world's #1 poultry export relationship
- US corn/soy 2026 planting intentions (March) - USDA Prospective Plantings report is the key 2026 procurement signal

2025 demonstrated that the feed and animal production industry operates in an environment of simultaneous, compounding risks - biological, geopolitical, regulatory, and climatic. The companies that performed best were those with robust biosecurity infrastructure, agile procurement teams, clear AMR transition roadmaps, and diversified market exposure. There is no single silver bullet. Systematic risk management, not reactive crisis response, is the competitive differentiator going forward.

## KEY SOURCES & REFERENCES

This article draws on data and analysis from the following sources:

<b>Organization</b>	<b>Document / Resource Referenced</b>
USDA APHIS / FAS	HPAI flocks data (2025); Livestock & Poultry World Markets (Dec 2025); WASDE reports; Five-Pronged HPAI Strategy
FAO	Food Outlook June 2025; OECD-FAO Agricultural Outlook 2025-2034; FAO Meat Price Index
OECD	OECD-FAO Agricultural Outlook 2025-2034 (July 2025)
WOAH	HPAI Report #68 (Feb 2025); State of World Animal Health 2025; HPAI 10-Year Strategy 2024-2033
EFSA / ECDC	Joint AMR Report (March 2025); 2025 QPS updated list; EFSA 2025 Guidance on Microorganisms (Nov 2025)
PAHO / WHO	Epidemiological Update H5N1 in the Americas (Jan 2025)
US Congressional Research Service	HPAI Outbreak 2022-Present (April 2025); Egg Prices and HPAI (May 2025); 2025 Tariff Actions
American Farm Bureau Federation	Retaliatory Tariffs Report (March 2025); Turkey Market Intel (Oct 2025)
CoBank / NAMA	AgriFood Policy Update (Oct 2025); Farm Income Forecasts 2025
WATTPoultry.com	HPAI 2025 Layer Roundup; Broiler Production Outlook; Demand Drives Poultry to New Highs (2025)
The Poultry Site	Weekly Global Protein Digest; HPAI Global Spread (2025)
AviNews	Global Poultry Meat Output 151.4M Tons 2025 (Dec 2025)
Innovate Animal Ag	HPAI Supply Constraints Cost Americans \$14.5B (2025)
DTN / PF	Grain Futures 2025 Annual Review (Jan 2026)
USDA ERS	Corn & Other Feed Grains Outlook (2025-26 WASDE updates)
Frontiers in Veterinary Science	Phylogenetic feed additives - gut health modulation (Aug 2025); Antibiotic alternatives - One Health (Jul 2025)