New distribution partnership with Russian key player in poultry feed additives





Moscow – September 18, 2019 – VITOMEK and EW Nutrition are pleased to announce that they have signed a distribution partnership agreement, combining the accumulated knowledge, experience, and effective solutions in the field of animal nutrition at VitOmek with a portfolio of comprehensive programs, innovative products, and services from EW Nutrition.

Dmitry Chudakov, General Director, VitOmek: "The partnership agreement with EW Nutrition has become an important event for us and another milestone on the road to success. We are pleased that our new partner is a company with many years of experience in the animal nutrition industry. We are confident that our scientific and technical potential, in conjunction with the valuable experience of the partner, will bring rich benefits in the form of joint development, creation of unique products and services, and the implementation of even more ambitious projects. Our philosophy: "Focus on high results. Give shape to courageous ideas in the final product."

VitOmek is one of the largest Russian producers of agricultural feed and feed additives, offering comprehensive, effective solutions for agricultural holdings and small enterprises in the poultry and livestock sector. The company's range of services includes technological, veterinary and engineering support of farms, audit and consulting on microclimate and animal welfare.

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Pavel Vladimirovich Bogatkin, General Director, EW Nutrition Russia: "We are very pleased to cooperate with VitOmek. Years of experience in the market, as well as great resources and coverage, making them an excellent ally in our common efforts. In addition to a similar market development philosophy, we see for ourselves a similar mission: mitigating the effects of antimicrobial resistance by providing comprehensive solutions in the field of animal feeding, toxin risk management, and young animal nutrition. Achieving these goals ultimately helps to increase the effectiveness of human healthcare."

EW Nutrition researches, develops, manufactures, markets, and services its products and programs around the world. Headquartered in Germany, EW Nutrition's manufacturing facilities are located on 4 continents. Innovation is carried out by our own research laboratories in Germany, with development centers in 5 major animal nutrition markets. EW Nutrition is active worldwide, with its own staff in 27 countries. Our slogan, "Functional Innovations Backed by Science," is being implemented through technical support at the local, regional, and global level.

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This press release is available in Russian here.

High-performance swine production with reduced use of antibiotics: 2nd workshop by EW Nutrition and OPP Group



High-performance swine production with reduced use of antibiotics: Second workshop by EW Nutrition and OPP Group

From 4 to 7 November, in Lleida, Spain, OPP Group and EW Nutrition are hosting their second workshop on animal health and welfare with reduced antibiotic use.

The two-day event offers swine producers and other stakeholders essential, actionable information on developing profitable swine operations while reducing the use of antibiotics. "This is a very useful opportunity to learn from the experts, as well as from each other," says Michael Gerrits, Managing Director, EW Nutrition.

For this second workshop, OPP Group, highly experienced in integral swine production advisory, is partnering with EW Nutrition, an expert in animal nutrition solutions to mitigate antibiotic resistance. "Participants will learn a lot about reducing antibiotic use while keeping performance high," says Joan Sanmartín Suñer, CEO of OPP Spain. "Everyone will leave the workshop with new ideas and solutions – and new friends."

The event will take place at the OPP headquarters in Lleida and will bring together international speakers with stellar research and technical backgrounds.

About the hosts

EW Nutrition is an animal nutrition company that offers integrators, feed producers, and self-mixing farmers holistic solutions for gut health management and antibiotic reduction, young animal nutrition, toxin risk management, and more. **OPP GROUP** is a leading company providing integral swine production consulting and advisory around the world. It is present in the animal health, farming turnkey projects, and R&D business lines. OPP is working to improve animal welfare and the quality of management practices employed on farms.

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EW Nutrition Opens New Production Plant in China



Press Release

EW Nutrition Opens New Production Plant in China

On 29 October, German-based company EW Nutrition will officially open its new production plant in China. The new plant is the next step in the successful development of EWN Biotechnology Shanghai.

By offering holistic, science-backed solutions, EW Nutrition supports the Chinese industry in its effort to reduce antibiotic use. "With this latest investment," says Craige Allen, General Manager, EWN Biotechnology Shanghai, "we are offering a twofold benefit to our Chinese customers: bringing our high-value products closer to the end-user, while implementing our policy of supporting antibiotic-free

production in China."

The new facility in Haimen will produce the three leading product lines in the company's portfolio. They represent EW Nutrition's answer to gut and <u>respiratory health issues</u>, as well as toxin risk management. "We are pleased to bring our programs closer to our customers, further increasing service levels," says Michael Gerrits, Managing Director, EW Nutrition. "But we are even more pleased and honored to bring here our mission of mitigating the impact of antimicrobial resistance by providing comprehensive animal nutrition solutions."

The virtual opening will take place at the Melia Hotel in Shanghai, to be followed by a one and a half-day symposium on "Reducing Antibiotic Use and Mitigating the AMR Risk – 2020 Vision". Speakers include Prof. Chen Junshi, Prof. Jia Yanxiong, Prof. Suwit Chotinun, as well as other prestigious national and international guests.

About EW Nutrition

EWN Biotechnology Ltd. is the Chinese arm of EW Nutrition, an international animal nutrition company that offers integrators, feed producers, and self-mixing farmers comprehensive animal nutrition solutions for antibiotic reduction, young animal nutrition, toxin risk management and more.

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In China, Outstanding Contribution Award for antibiotic reduction



Press Release

EW Nutrition awarded the 2019 "Outstanding Contribution Award" for reducing antibiotic resistance in the layer industry

On August 28-29, the BBS & Excellent Product Award Ceremony for Reducing Antibiotic Resistance for the Layer Industry was held in Guangzhou.



China's Ministry of Agriculture and Rural Affairs reiterated that, starting from January 1, 2020, China's livestock industry will face the challenge of reducing antibiotic resistance. For layer-breeding enterprises, food safety is the bottom line, and the production of safe eggs without drug residue is the most basic requirement.

The introduction of the new policy is also an opportunity for industrial upgrading. To further discuss the topic, the technical organization of Guangdong's poultry industry invited well-known domestic and international experts and representatives of leading layer enterprises in China, totaling more than 500 people. On this occasion, EW Nutrition received the 2019 Outstanding Contribution Award for reducing antibiotic resistance in the layer industry.

Mr. Wang Deshu, EW Nutrition's Sales Director for China, was honored to receive this prestigious award, which reinforces EW Nutrition's vision: mitigating the impact of AMR by providing comprehensive animal nutrition solutions. He took the opportunity to restate his eagerness to cooperate with the government in its endeavor to eliminate the use of AGPs by 31 December 2020.



EW Nutrition Sales Director Mr. Wang Deshu

EW Nutrition

EW Nutrition GmbH, an affiliate of EW Group, is a German-based company with offices and affiliates around the world, holding a strong science-based product portfolio in the field of innovative feed additives. EW Nutrition offers holistic solutions for <u>antibiotic reduction</u>, <u>young animal nutrition</u>, gut health management, toxin risk management and more, including a complex range of services in these areas.

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EW Nutrition USA - Increased profitability in poultry production



Increased profitability in poultry production: EW Nutrition presents new comprehensive programs for the American market at Midwest Poultry Federation (MPF)

To support customers with effective solutions in animal production, EW Nutrition introduces the programs for <u>Antibiotic Reduction</u> and <u>Toxin Risk Management</u> in poultry. These programs contribute to solving the problem of antibiotic resistance by minimizing the input of antibiotics. In addition to innovative products the programs include customized consultancy services in the fields of animal nutrition, management and biosecurity.

At MPF, EW Nutrition will present new programs to reduce antibiotic use in broiler, broiler breeder and turkeys. A program to manage the toxin risk in poultry will also be introduced. One part of the programs is innovative products supporting gut and liver health and mitigating the impact of myco- and bacterial toxins. The other part is formed by consultancy services tailored to the particular needs of the customers.

The goals of the poultry programs are:

- stabilization of performance throughout the whole cycle
- constant high numbers of high quality chicks
- a reduced variety between flocks
- improved weight gain and feed conversion.

MARK RICHARDS, President of EW Nutrition USA

"Keeping performance high by simultaneously reducing the use of antibiotics is a balance act in animal production. We are convinced that the reduction of antibiotic use is the best way to reduce antibiotic resistance. With our comprehensive programs we support integrators, farmers and animals in coping with challenges occurring in animal production while increasing customers' profitability."

EW Nutrition:

The customer-oriented company focusses on solving critical issues in animal nutrition by offering holistic and tailored programs for antibiotic reduction, toxin risk management and young animal nutrition. For this purpose EW Nutrition introduced innovative products and services resulting from solid R&D and business development. A global network of local commercial and technical support by experts guarantees the closeness to the customer. The reliable family-owned company is situated in Germany and has own R&D,

production and application facilities in different parts of the world.

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